

ACE

International Consultants

Newsletter

Version 3, Edition 1, January 2011

**ACE WISHES YOU A HAPPY HOLIDAY
SEASON AND A PROSPEROUS NEW
YEAR 2011**

Christmas brunch and a few words from President Bonet on the New Year 2011

On December 17th, ACE's staff gathered for its traditional Christmas brunch at Restaurant Vasa in Madrid. President Antonio Bonet took the opportunity to thank everyone present as well as all the experts who have been collaborating with ACE throughout the year, and around the world, in multiple projects of our company. He then spoke of new projects and opportunities awaiting ACE in year 2011. President Bonet also wished all those present a Merry Christmas and an excellent New Year 2011.

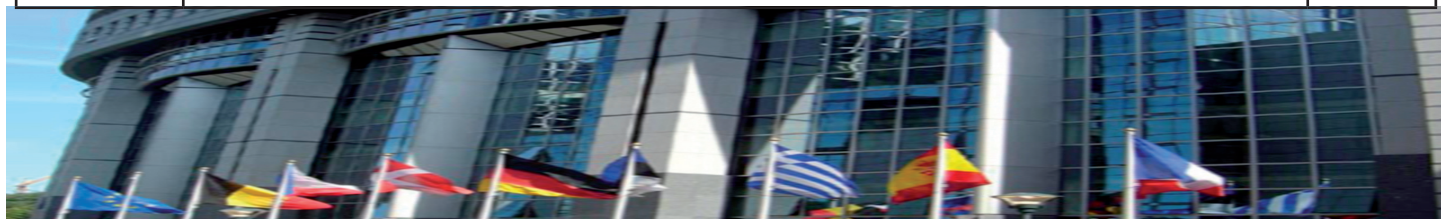
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The Projects

Newly Awarded Projects

Country	Project Title	Donor Organisation
Mexico	Evaluación programa de cooperación internacional para el fomento a la investigación científica y tecnológica Unión Europea	EuropeAid
Malaysia	Enhancing competition policy	EuropeAid
Mozambique	Private Sector Development Programme Formulation mission	EuropeAid
Haiti	Reformulation programme statistique minimum	EuropeAid
Zimbabwe	Evaluation and re-orientation of the support to the NAO in Zimbabwe	EuropeAid
Mauritania	Study for the Definition of an integrated mechanism for financing Local Authorities	EuropeAid
Croatia	Support to NAO/NF in implementation of SAPARD and IPA Component V, Rural Development	EuropeAid
India	Assessment of Eligibility of India for Sector Budget Support - Support to Elementary and Secondary Education Programme in India	EuropeAid
Uruguay	Uruguay Innova Programme - Conditionalities compliance evaluation section 2 - Report public finance management (2010) - Final program evaluation report	EuropeAid
Tunisia	Technical assistance for the preparation of an institutional support project for standardization, certification and industrial property	EuropeAid
Yemen	Support to Yemen's Accession to World Trade Organization- TBT and SPS Expert	EuropeAid
Cameroun	Evaluation of the Cameroon service companies presence in the CEMAC subregion	EuropeAid



Project News

-The successful **“International Technical Assistance to support implementation of export conditions of Nicaraguan agro-food products to the EU (PAICEPAN)”** has been closed.

-The project **“Asistencia técnica internacional para la implementación del Programa Regional de Apoyo a la Calidad y a la Aplicación de Medidas Sanitarias y Fitosanitarias en Centroamérica (PRACAMS)”** has been awarded to ACE.

ACE has been awarded the **ICEX call center management** project.

-FWC Unit has been awarded 2 **New Framework contracts with the European Investment Bank**: Framework Agreement for technical assistance to Jaspers' beneficiary countries Lot 6 **“Knowledge Economy (R&D and Innovation)”**/ Framework Agreement for technical assistance to Jaspers' beneficiary countries Lot 11

“Advice on structural funds regulatory issues including state aid.”

Project Launch

Elena Gómez, **Head of the Project Implementation Unit** within the Economic Development, Trade and Competitiveness Division participated, together with the two key experts, in the launch of a recently awarded project in Ecuador. The project's objective is to provide technical assistance to the SENPLADES (Secretaría Nacional de Planificación y Desarrollo) and to State institutions, in order to support the achievement of the PASES Programme (Programa de Apoyo al sistema económico, solidario y sostenible del Plan Nacional de Desarrollo de la República del Ecuador). The project will be in full operation from 2011 to 2013.



Consulting Opportunities

FRAMEWORK CONTRACT

FWC is currently looking for experts for the following newly awarded contracts:

Framework Agreement for technical assistance to Jaspers' beneficiary countries Lot 6 “ **Knowledge Economy (R&D and Innovation)**”

Framework Agreement for technical assistance to Jaspers' beneficiary countries Lot 11 “ **Advice on structural funds regulatory issues including state aid**”

If you want to join our pool of experts in those tenders, please contact Maëva Mottin (mmottin@aceconsultants.eu).

Economic Development, Trade & Competitiveness Division Open tenders + Forecast

Region 1 Europe, Mediterranean and Middle East

Jordan. Technical Assistance to Jordan Enterprise (JE) for the implementation of the Support to Enterprise and Export Development Project.

Croatia. Preparation of marketing and economic sustainability and development plans of Vrana settlement.

Tunisia. Mobilisation d'expertise court terme au profit des entreprises industrielles et des institutions d'appui tunisiennes dans le cadre de la mise en œuvre du Programme d'Appui à la Compétitivité des entreprises et à la facilitation de l'accès au marché.

Ukraine. Complementary measures to the Sector Policy Support Programme “Promoting mutual trade by removing technical barriers to trade between Ukraine and the European Union”

Millennium Challenge Corporation (MCC): Compacts Procurements in **Moldova** (focuses on irrigation reconstruction, access to agricultural finance, and the rehabilitation of an integral section of the country's national road network) and in **Morocco** (to reduce poverty and stimulate economic growth through investments in five projects).

Region 2 Asia and Africa, Caribbean and Pacific (ACP)

Southern Africa (Malawi, Botswana, Zambia, Mozambique). Competitiveness Enhancement Pro

gramme (CEP) for Agro-industry Southern Africa. **Bangladesh.** Technical assistance to stimulate applications for the SME competitiveness grant scheme (component 2a).

Uganda. Support to the Quality Infrastructure and Standards Programme (QUISP).

Bangladesh. Technical assistance for the capacity building of the national SME support infrastructure and the preparation of the Bangladeshi national SME development strategy as well as the management of the SME competitiveness grant scheme.

Trinidad and Tobago. Technical assistance to establish monitoring and evaluation frameworks to support enabling competitive business in Trinidad and Tobago.

Ghana. Technical assistance to the Ministry of Trade and Industry (MoTI) to support the implementation of the trade-related assistance and quality enabling programme (TRAQUE).

Region 3 Latin America

Colombia. Asistencia Técnica Especializada para el Programa Desarrollo Regional Paz y Estabilidad.

Guatemala. Equipo de Asistencia Técnica Lugar de ejecución - América Latina/Centroamérica Integración regional

Argentina. Asistencia Técnica para Programa de fortalecimiento de la competitividad de las PYMES y creación de empleo en Argentina.

Argentina. Asistencia Técnica para el proyecto de mejora de las economías regionales y desarrollo local en Argentina.

Colombia. Asistencia Técnica al Programa Nuevos Territorios de Paz en Colombia.

Honduras. Proyecto de Apoyo a la Administración Pública y a la Integración Regional (PAAPIR).



Consulting Opportunities

Economic Development, Trade & Competitiveness Division Projects in Implementation

México. Proyecto de facilitación del Comercio entre México y la Unión Europea

Trade facilitation project Mexico-EU. We are looking for short-term expertise in the following areas (excellent knowledge of Spanish is mandatory):

-MSF (Sanitary and phytosanitary measures)

Algeria: Elaboration et mise en œuvre d'un programme de formation et organisation de visites d'études pour les cadres du Ministère du Commerce et des organismes liés

Experts in Market intelligence/Quality control/Communication strategy.

Swaziland: TA to the competitiveness and trade support programme: Training Programme in Industrial Engineering and Management/Strengthening of the SPS system in Swaziland /Standards Based Training /T.A. to the Ministry of Commerce, Industry and Trade in Formulating an Industrial Development Policy and Strategy

MERCOSUR: Cooperation for the Harmonization of Veterinary and Phytosanitary Standards Related to Food Safety and Differentiated Agricultural Production.

Experts needed in the following areas:

Control de residuos en alimentos de origen animal y vegetal./Capacitación en ISO/IEC 17043/Estadística aplicada a ensayos biológicos/Capacitación gerencial sobre gestión de los laboratorios/Formación de auditores para la evaluación de ISO 17025

Finance and Public Management & Aid & Social Development Open tenders + Forecast

Peru Budget Support Programme to Nutrition Programme – EuroPAN.

El Salvador Technical Assistance to Economic Recovery Support Programme in El Salvador - PAREES.

Georgia Support to the Monitoring of Public Finance Management Reforms.

Turkey Technical assistance for upgrading the statistical system of Turkey Programme - Phase III.

Bosnia & Herzegovina Compilation of accounting data within the scope of General Government and Public Finance Statistics.

Finance and Public Management & Aid and Social Development Projects in Implementation

Ecuador: Technical Assistance to SENPLADES (Secretaría Nacional de Planificación y Desarrollo) and State institutions to achieve and support the PASES Programme (Programa de Apoyo al sistema económico, solidario y sostenible del Plan Nacional de Desarrollo de la República del Ecuador).

-Support to elaborate the macroeconomic agenda

-Evaluation of the tax system

-Analysis of the tariff barriers to the international trade

-Decentralisation

If you are interested in taking part in any of the above projects, and would like further information please contact the ACE Expert Centre at projects@aceconsultants.eu; stating which project(s) you are interested in.

Please don't forget to attach your updated CV!

Special Experts needed announcement

ACE's Expert Center needs experts following this particular profile:

Senior Experts in Private Sector Development and/or in International Trade having experience with SIDA / GTZ / EBRD funded projects (please see <http://www.aceconsultants.eu/download.aspx?file=337>).

If you are interested and would like further information please contact the ACE Expert Centre at projects@aceconsultants.eu.

Please don't forget to attach your updated CV!

Experts Visits

During the fourth trimester of year 2010, ACE had the pleasure to welcome in its HQ in Madrid Mr. Patrick Houard-Debraconnier and his charming wife, Mr. Daniel Kwagbenu and Mr. Gary A. Walker and Mr. Thierno Kane.

Study Visits

David Lopez from the Economic Development, Trade and Competitiveness Division of ACE is organizing, in collaboration with the Trade Promotion Board of Peru (Promperu) and the Peruvian Commercial Office in Spain, a business delegation trip to the Spanish

Consulting Opportunities

market. The delegation will be lead by the ministry of foreign trade and tourism (Mincetur). This promotional activity will run in January 24th and 25th and falls within the Frame of the project carried out by ACE, Support to Promperu in the establishment of a business support network in Spain and the design of its trade promotion network, a Andean Development Corporation funded project. A representation of around 15 companies from the Agroindustry and Fisheries sectors will take part in different events aimed at presenting Peruvian products assets to enter the Spanish and European market.

Peru's economic stability has enabled significant growth driven by the export sector, which is known for its competitiveness, diversity and development prospects.

Algeria

Estelle Lantin from the Economic Development, Trade and Competitiveness Division of ACE organised from December 12th till 18th a study visit for executives from the ALGEX (Algerian External Trade Organisation) and the Ministry of Commerce of Algeria. The group of 10 participants attended presentations organized by the CEPEX (Centre of Export Promotion) in Tunisia and by the ICEX (Spanish Institute for External Trade) and the Chamber of Commerce in Madrid. The group had the opportunity to learn from each of the visited institutions' experience and present their own activities to the organisations.

ACE News

ACE Staff news

New arrivals:

Silvina López

Silvina joins ACE as Head of the Spain & Latin American region in alignment with our refined strategy for 2011-2012.

Silvina comes to ACE via AC&G, having spent 15 years working in projects relating to SMEs, Competitiveness, Innovation and Clusters. She also has extensive experience in clusters. Silvina possesses a bachelors in economics and a business degree as well as an International MBA.

Alberto Giovanetti

Alberto joins ACE as Deputy Expert Center Manager in order to reinforce this department. Alberto comes to ACE after having spent more than 8 years in the public sector especially as Head of Legal Affairs at the

International Organization for Migration's office in Madrid and as expert in Peacekeeping Operation at the Spanish Ministry of Foreign Affairs and Cooperation. Alberto possesses a bachelor in Law and a double Master in International Law and in International Relations. Alberto is Swiss (with Italian and Spanish roots!) and speaks French, Spanish, Italian, English and German.

Carolina Plaza

Carolina joined ACE's Expert Center on the first week of October as an intern after having studied a Master in International Cooperation and Development in Latin America. Her previous work in Barcelona has been dedicated to the sociologic research on business and SME development. Carolina possesses a Bachelors Degree in Sociology and she is studying a Business Degree at UOC.

Patricia Chacón

Patricia is one of the new trainees in the Framework Contract Division. She has studied Translation and Interpreting, as well as Politics and International Relations. She worked as an intern in the United Kingdom for a couple of months and has spent her last two summers in Cambodia with the NGO "Por la Sonrisa de un Niño - Pour un sourire d'enfant".

Alicia Castillo

Alicia Castillo joins ACE as one of the new trainees in the Framework Contract Division. She has studied International Business as well as a master's degree in International Cooperation. She worked for a research institute, IEJI (Instituto de Estudios Jurídicos Internacionales), both in Mauritania and Madrid during the last year and a half. Alicia has done other internships in companies like Carrefour Group or PrisaCom.

Jorge Zelada

Jorge joins ACE as a Senior Adviser in Finance and Public Management and will help in developing ACE's business with the IADB and the EBRD. Jorge worked at the Banco Exterior and Argentaria until 1997. In 1999 he was designated Head of the Financial Division of the IIC, a member of the IADB group in Washington. He has worked as a consultant in International Finance in the intervening periods.

Tatiana Gheorghiu

Framework will be welcoming a new staff member on January 7th. Tatiana Gheorghiu will be joining the team as a Project Manager and will be in the BDU part of FWC. ACE started the hiring process for her back in April and after a long battle to get her a work permit in Spain it has finally come through. She is from Moldavia, she has extensive experience in Framework contract and speaks English, Spanish,

ACE News

Russian Portuguese, French, Romanian and a little Greek!

Elizabeth Uttara Holbourne

Elizabeth will be joining ACE as an intern and will be managing the daily routines of the expert centre but will also specialise in creating marketing strategies for the centre, especially the Newsletter. Elizabeth will be doing the internship as a part of her year abroad for her BA degree in French and Spanish at UCL. She has previous experience in public relations and journalism thanks to her internship with UNIDO Delhi. She speaks English, French and Spanish.

Departures:

Shahad Choudhury

At the end of October, Shahad has returned to London and he has been collaborating with ACE from there as Expert Center Manager. We have had the pleasure to see him in Madrid on visits from time to time coordinating the Expert Center new and fresh team. He will be leaving ACE definitely at the end of January and ACE thanks him for all his work and hard contribution to the company.

Amparo Miñano

Amparo is no longer working with us since December 3rd. ACE wants to take this opportunity to thank her for her time in the company, dedication and the work she did while she was here.

Xavier Bellón

After the Aid&Social Development Unit realignment in August, Xavi stayed on with us to help the FWC Division temporarily with a large number of tenders this fall and this period has now finished. Xavi left us on December 22nd. ACE thanks Xavi for all his work and dedication and wishes him the best of luck in his future endeavours.

Dennis Vilovic

Dennis has announced his departure from ACE at the beginning of December. He has been offered a position as a Key Expert for the EU/GTZ funded project "Capacity building and institutional strengthening of the Water services Trust Fund." The project aims at improving regulation and financing mechanisms related to the provision of water supply and sanitation services for the urban poor. ACE is sad to see Dennis go but understands this is a wonderful opportunity and wishes him the best. We look forward to welcoming back Dennis after his expert experience.

Ines Bonet

After successfully completing her internship at ACE, will be leaving at the end of December. We thank Ines for all her hard work and dedication, and wish her the best of luck in her future endeavors.

Promotions:

Manuel Rodríguez

After successfully completing his internship at ACE, Manuel Rodríguez has now been promoted to a permanent staff position within the Finance and Public Management Unit.

Hara Caracostas

Since the beginning of the month of November Hara is no longer working in FWC and is now fully operational in EDTC region 2.

And Finally:

More good baby news as **Jaime's** son Ignacio was born on Tuesday 23rd November (he weighed 3.5 kg and both the son and mama are fine!) and **Lidia's** announcement that she is pregnant and is due in June next year. Congratulations to both of them and their respective families.

Please do not forget to update your CV at cv@aceconsultants.eu

To download the EU format CV click [here](#)

