



INTERNATIONAL CONSULTANTS

NEWSLETTER

Happy 2010

From all of us here at



We notified you in earlier editions that in 2009 ACE celebrated its 20 birthday! And celebrate we did, organising many many activities and events throughout the year, for our experts from all around, and our staff both past and present. Lets now focus on the year ahead and what's to come in 2010.

Coming up in 2010...

.....for our Expert Community

- **New ACE Website - Expert Section**

During 2009 ACE decided to develop a new website that is more focused on the needs of our expert community. The focus group set up to develop the website held active discussions with many of our experts from around the world and incorporated many of their ideas and suggestions. One of the biggest changes is that the new website will contain a separate section specifically for our 'Experts'. This section will have a more user friendly approach to searching and applying for upcoming projects, as well as up to date information from the world of aid development and other sectors. In addition to this we will have a separate 'BLOG' section for our experts. Here our expert will be able to debate on various topics that affect the industry and share their opinions and knowledge. This initiative will only be of assistance to the expert community if our experts participate, so we very much look forward to your comments and active participation on this section.

Please note that we are adding the final touches to the website and looking to publish the site in the quarter one of 2010.

As a subscriber to this newsletter I assure you that you will be first to know. The new website address will be www.aceconsultants.eu.

- **'Expert-2-Expert' Section**

As part of our strategic initiative for 2010, we are looking to have a closer relationship with our experts. The **'Expert-2-Expert'** section will give our expert community a platform to not only publish their work, but also distribute it to over 6000 top level experts across many sectors, from trade policy to social aid to public finance. We believe this section will support the blog section and provide experts a platform to share knowledge between each other and gain better understanding of new sectors and tools that will likely to affect the environment we work in.

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Topic I – Break through solution to global financial crisis

Dr Stephen Sweid

Dr. Stephen Sweid is a business consultant and trainer with over 20 years consulting experience. He has been involved as an expert in technical assistance projects of international organizations, such as UNDP, UNIDO, World Bank, European Commission.

Dr Sweid's publication is an interesting read and in his own words the "article is to trigger and inspire in the quest for RADICAL, BREAKTHROUGH, GENUINE, high impact solutions." [Click here](#) to download the article (no part of this publication has been altered or edited).

- **Interview with ACE President - Mr Antonio Bonet. – Part I**

"ACE – 20 years to the start line"

A 4 part Op-Ed interview with Mr Antonio Bonet, detailing the life and times of Mr Bonet and the trial and tribulations of ACE over the last 20 years.

This interview provides a unique insight in ACE's past, the major hurdles faced, key milestones achieved and the way forward. [Click here](#) to download the part one of the article.

- **Public Expenditure and Financial Accountability (PEFA), Seminar**

ACE led the way to become the first Spanish company to host an International seminar on Public Expenditure and Financial Accountability (PEFA),

The PEFA seminar was a huge success, generating massive interest both in the expert community and the media. We are already in the process of sending out 'PEFA seminar presentation packs' to all those experts who had requested them. If you like a more information about the seminar, a copy of the presentation pack or any other information please ([click here](#)).

All information will also be uploaded on to our new website.

... for our staff and associates

- **The BIG move....**

ACE's expansion over the last 20 years has been a credit to both the employees here at the ACE HQ and the experts that we have enjoyed working with over the years. But this has meant that we will have to move from our offices here in Serrano. But not to worry we won't be moving too far, our new offices will be located just a few minutes up the road, still in the heart of Madrid.

The new head office for ACE International Consultants will be located at:

Sagunto 17
28010 Madrid
SPAIN

Tel: (+34) 91 435 15 67
Fax : (+34) 91 435 01 84

(GMap link attached)

We will start moving to our new offices on Friday 5th February 2010, using the weekend of the 6th and 7th February to test the telephony and communication systems. By the morning of Monday 8th February 2010 we will be fully up and running and ready to go.

...and finally

- **First AWARD FOR 2010.**

BEST INTERNSHIP PROGRAMME

We are proud to announce ESDEN Business School has awarded ACE the prize for the best collaborating company (internship program). This award is a great recognition to our staff and our senior management team, proving that as well as placing a great deal of care and effort in developing our projects we also show the same dedication in the development of our staff and future consultants.

NEW AWARDED PROJECTS

Country	Project Title	Donor Organisation
▪ St. Vincent and the Grenadines, West Indies	Establishment of a Tourism Satellite Account for the Government of St. Vincent and the Grenadines, West Indies	EuropeAid
• Bosnia Herzegovina	Entrepreneurial learning in education Systems in Bosnia & Herzegovina	EuropeAid
• Timor-Leste	Procurement Technical Assistance to the Office of the Deputy Prime Minister	EuropeAid
• MERCOSUR	Misión para el seguimiento del Proyecto Estadística II	EuropeAid

• Africa	Support to the administrative and financial management of the African Union Mission in Somalia (AMISOM) - Nairobi	EuropeAid
• Cyprus	Technical Assistance in the field of statistics to the Turkish Cypriot community in view of future implementation of the acquis in the context of the Programme for the Future Application of the Acquis	EuropeAid
• Ukraine	Development of the fiche for a Twinning project in the area of Accreditation	EuropeAid
• Indonesia	Support to Indonesia's Civil Society	EuropeAid
• Kosovo	Technical Assistance for preparation of investment feasibility study on multi-sport facility in Pristina, Kosovo	EuropeAid
• Maroc	Mission de suivi du programme communautaire de consolidation et d'approfondissement de la réforme de l'administration et de la gouvernance publiques au Maroc (PARAP II)	EuropeAid
• Armenia	Feasibility of Introduction of General Budget Support (GBS) in Armenia	EuropeAid
• América Latina y El Caribe	Consultoría para la Validación de la Metodología para la Revisión y Evaluación de Arreglos Institucionales y Programas de Apoyo al Desarrollo Productivo en América Latina y El Caribe	IADB

CONSULTING OPPORTUNITIES

Experts needed for

FRAMEWORK CONTRACT

Constantly required - We have intermittent vacancies for short term experts. Please contact ACE at projects@aceconsultants.eu for more information.

PROJECTS IN EXECUTION

- **México.** Proyecto de facilitación del Comercio entre México y la Unión Europea
 - SPS
 - Competencia
 - Protección de consumidores
 - TBT
- **Algérie:** Elaboration et mise en œuvre d'un programme de formation et organisation de visites d'études pour les cadres du Ministère du Commerce et des organismes liés

On-going training project in Algeria: we are looking for short-term expertise in the following areas:

 - Consumer protection,
 - Safeguard measures,
 - Barriers to trade,
 - Market studies,
 - Counterfeiting
 - Quality control
- **Swaziland :** TA to the competitiveness and trade support programme

On-going trade support programme in Swaziland: we are looking for short-term expertise in the following areas:

- Handicraft and industrial design,
- Website design,
- Strategic surveillance,
- Industrial engineering,
- Needs assessment for customs department
- Strengthening of the SPS system

TENDER + FORECAST PROJECTS

Economic Development, Trade & Competitiveness Division

- **Congo-Brazzaville:** EDF. Assistance Technique pour un appui à la mise en œuvre du Projet de Renforcement des Capacités Commerciales et Entrepreneuriales
- **República Dominicana.** Programa de Desarrollo de Capacidades en Apoyo a la Implementación del Plan Nacional de Competitividad Sistémica.
- **Latinoamérica.** Expertos en manuales O&M.
- **México.** Fortalecimiento institucional del sistema de aduanas.
- **Bosnia.** Trade policy
- **Croatia.** Cluster Development
- **Croatia.** Capacity building of business service professionals and business support institutions
- **Croatia.** Improved SME Competitiveness and Innovation
- **Central America.** Technical Assistance to Foreign trade: TBTs, SPS & Quality issues
- **Bangladesh.** Investment promotion, Sector marketing and Financial Analysis
- **Kazakhstan.** Capacity building of business service professionals and business support institutions
- **Turkey.** Enlargement of the European Turkish Business Centres Network to Sivas, Antakya, Batman and Van
- **Turkey.** Technical Assistance for Empowering SMEs for Networking and Regional Cooperation
- **Indonesia.** Technical Assistance for the EU-Indonesia Trade Support Programme
- **Kazakhstan.** Trade Policy and WTO issues
- **Kosovo.** Trade Policy and WTO ascension issues
- **China.** Support to Sustainable Trade and Investment System
- **Botswana.** Capacity Building for Regional Integration SADC
- **Costa Rica.** Apoyo al cumplimiento de las medidas sanitarias y fitosanitarias
- **ACP.** TA for coordination of the Private Sector Enabling Environment Facility

If you are interested in taking part in any of the above projects, and would like further information please contact the ACE Expert Centre at projects@aceconsultants.eu .

Please state in your email which project(s) you are interested in.



CONSULTANCY OPPORTUNITIES

Finance and Public Management Unit

- **Montenegro**
- **Turkey**
- **Macedonia**
- Strengthening the management and control systems for EU financial assistance in Montenegro
- Decision making and performance management in public finance
- Support to the Agency for Supervision of Fully Funded Pension Insurance (MAPAS)

Aid & Social Development Unit

- **Turquía**
- **Mozambique**
- **Turquía Women**
- **Papua Nueva Guinea**
- **Kenya**
- **Argelia**
- **Argentina**
- **Kosovo**
- **Macedonia**
- **España**
- **Kosovo**
- **Turquía**
- **R.Dominicana**
- Technical Assistance for Promoting Youth Employment
- Support to Capacity Development in the Ministry of Health
- Technical Assistance for Promoting Women's Employment in Turkey
- Capacity Building for Integrated Community Development Policy and Non Formal Education
- Non State Actors
- AT al Ministerio de Formación Profesional
- Capacitaciones Específicas para Docentes de Educación Secundaria y Formación Profesional para Jóvenes y Adultos
- Support to the Ministry of Labour & Social Welfare in Kosovo.
- Technical Assistance to the Parliament
- Plan General de Evaluación de la Comunidad de Madrid
- Support to the Ministry of Labour & Social welfare
- Technical Assistance for Promotion of the Civil Society Dialogue Between EU and Turkey – II
- Protección Social

If you are interested in taking part in any of the above projects, and would like further information please contact the ACE Expert Centre at cv@aceconsultants.eu; stating which project(s) you are interested in.

Please don't forget to attach your updated CV!

ACE NEWS

ACE Staff news

We welcome:

Marcela Arnaiz Tendering Unit

Marcela was brought to the Tendering Unit due to her expertise in trade related matters.

Marcela comes to ACE after 8 years of working experience with the government of Uruguay dealing with the implementation of trade remedies and bilateral negotiations among MERCOSUR Members. She has also advised the main private associations on trade multilateral negotiations, mainly agricultural topics.

Marcela has recently completed her Masters in International Economic Law and Policy (LL.M IELPO) at the University of Barcelona which complemented her initial professional knowledge as an economist.

Sarah Gandor**Business Development Unit**

Sarah joined as a trainee in November in order to support the Business Development Unit and Studies Department. She just finished her Masters in economic development at Carlos III university in Madrid. Her previous work experiences include the European Parliament and the city council of Strasbourg. She speaks French, German, Spanish and English.

Barbara Schott**Business Development Unit, FWC Division / Senior Project Manager**

Barbara Schott has joined the Business Development Unit under the Framework Contract Division at ACE. She has a bachelor's degree in International Tourism Management and a recently completed Master's degree in Management. Barbara has more than 6 years experience in project management in Technical Assistance projects with a focus on private sector development. Barbara has also been working as short-term consultant in LED and tourism-related projects and has conducted studies on capacity building and management activities. Barbara is an excellent networker and speaks fluent German, English, French and Spanish.

Ruben Escribano**IT Manager**

Ruben, a native of Madrid, has just joined the ACE team as the new IT Manager. With an increasing amount of new technologies and management applications, having a full time IT Manager is crucial, and Ruben fits the position perfectly. He has an extensive background in both hardware systems and software applications, as well as a degree in applied computer science. He will help to improve our current systems and take our technologies to a new level.

Diarmuid Hayes**Finance Assistant**

Diarmuid is the newest addition to the ACE team and will be working as a Finance Assistant. He has more than 10 years experience working in Finance Departments, both in Spain and internationally, in companies such as Oracle and Microsoft. He received a BA in Business Studies from the Waterford Institute of Technology in Ireland, where he is originally from. Aside from his native English language, he also speaks Spanish and French.

Manuel Rodríguez**Finance & Public Management Unit (FPM)**

Manuel has come to ACE after one year internship programme as macroeconomics analyst in The Hague. He has previously lived in Germany and The Netherlands where he gained international experience. He will be assisting the FPM unit on his daily operations and a vital member of the team to help the FPM unit to grow.

Other ACE staff news...

- We welcome back María Garrón, Elena and Claudia have all returned from Maternity leave.
- Best wishes to Tatiana who has given birth to a beautiful baby girl named Alexjandra. Of course our wish the both a very happy new year and looking forward to welcoming both mother and baby at our new offices at some point.
- On the subject of baby news Ruben our new IT Manager has announced that he is to be a father and both Montse Vallejo and María Pelegrin have both announced that they are expecting as well.

So as you can see 2010 is going to a busy year for us here at ACE, with new faces (and babies) and as always you will be hearing it first(ish) on this newsletter. Once again ACE will like to wish everyone a very happy new year.

On the focus: Good expert with a bad CV?

For 20 years, ACE has been gathering the CVs of experts in different areas...[DOC 17](#)

Please do not forget to update your cv at cv@aceconsultants.eu

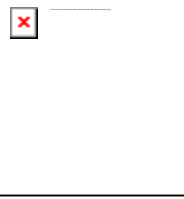
To download the EU format CV [click here](#)

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