

ACE

International Consultants

October 2011

A few words from the President

It is a pleasure for me to welcome you to ACE International Consultants' quarterly newsletter.

ACE is growing and consequently, our team is increasing its staff with new incorporations from all around the world. You can find them in "New Arrivals" section. As well, we are pleased to announce that we have been awarded several new projects which can be found in the 'Newly Awarded Projects' section of this newsletter. We have also been working hard in both the preparation of new offers and with our projects already in their implementation phase, these projects can also be found in the 'Consulting Opportunities' section of the newsletter.

In addition, ACE Adriatic office, our subsidiary office based in Croatia is now fully operational. You will find the details in "ACE News" Section.

In this edition, we have decided to dedicate this issue's Project News Section to the ACP region where we have recently been awarded several projects. Within the special focus on this region, we will provide some interesting information about our project in Kenya where some of our consultants have recently been launching the new project. This includes both a general presentation and a specific focus on key issues within the project.



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I hope you will enjoy reading this issue and we look forward to collaborating with you in the near future.

Antonio Bonet



The Projects

Newly Awarded Projects

Country	Project Title	Donor Organisation
Kenya	Support to the Ministry of Trade of Kenya	Multidonors
ACP	Capitalisation of thematic best practice developed during implementation of technical assistance projects for intermediary organisations in the Caribbean & Pacific regions.	EuropeAid
Southern Africa	Competitiveness Enhancement Programme (CEP) for Agro-Industries in Southern Africa (Botswana, Namibia, Zambia, Mozambique)	EuropeAid
Kosovo	Technical Assistance to Further Development of Kosovo's Trade Policy	EuropeAid
FYROM	Further Modernization of the Employment Service Agency in Macedonia	EuropeAid
Argentina	Technical Assistance for the Strengthening Programme of the SMEs competitiveness and create jobs in Argentina	EuropeAid
Congo	Economic Diversification of the Sugar Region- Development of PME/PMI and crafts sectors	EuropeAid
Cape Verde	PEMFAR- Water and Sanitation Sector	EuropeAid
Cape Verde	Technical Assistance to the National Directorate Plan	EuropeAid
Turks and Caicos	Preliminary Assessment of the Public Finance Management and of the Economic Situation and Turks & Caicos Islands	EuropeAid
Madagascar	Evaluation of budget support and review of the Financial Administration and health and education sectors	EuropeAid
Malawi	Support for the development of the Public Finance and Economic Management Reform Programme for Malawi	EuropeAid
Tonga	Support for the development of a Budget Support Programme	EuropeAid
Salomon Islands	End of Term Evaluation of "Strengthening of the Control Systems in Solomon Islands for the Production of Fisheries Products for Export" (SOCSI)	EuropeAid
Liberia	Preparation, Appraisal, and Implementation Review of Proposed Public Financial Management (PFM) Reforms Project for the Government of Liberia (GoL)	SIDA
Nauru	Technical Assistance to the NAO	EuropeAid
SADC	Verification mission of supply of analytical laboratory equipment for Food Safety	EuropeAid
China	Final Evaluation of the EU-China Social Security Reform Cooperation Project	EuropeAid
Somalia	Education Sector Review and Identification Study	EuropeAid
COMESA	Assist the COMESA member States in strengthening their capacity in the area of Double Taxation Avoidance Agreements (DTAA) and in negotiating DTAA among them and with countries from other regions	EuropeAid
Bhutan	Monitoring and Assessment of PFM reforms and Macroeconomic Situation in Bhutan	EuropeAid





Project News

An overview of the Project

The project was officially launched on the 19th of September 2011 with the presence of the **Permanent Secretary of the Ministry of Trade**. It will run for 24 months and is due to end by August 2013. This project represents a milestone in ACE's commitment to Africa, as it involves a new country and a new region full of opportunities. The project falls within the regional international development agenda by promoting faster and smoother East African integration through investing in areas such as: trade policy reform, trade-related infrastructure, regional investment climate harmonization, export development and trade facilitation.

Indeed, the project focuses on strengthening the embryonic cross-government trade facilitation strategy and co-ordination mechanism established in the Ministry of Trade, while supporting the improved performance of the National Monitoring Committee (NMC) on NTBs. More specifically, the activities include but are not limited to:

- Providing ongoing technical and logistical support to the National Monitoring Committee in its tasks of monitoring and eliminating NTBs affecting Kenya's imports and exports in the international trade arena (including economic and regulatory impact assessment of specific NTBs, preparation of negotiating briefs and position papers on specific NTBs).
- Providing ongoing technical and logistical support to the new **Trade Facilitation Strategy & Co-ordination Unit in the Ministry of Trade** (including establishing a multi-stakeholder trade facilitation co-ordination mechanism, developing and consolidating an overall index of key trade facilitation indicators in Kenya and, developing and maintaining a detailed inventory of pipeline trade facilitation reforms and their progress).
- Working in close collaboration with the activity on **Human Resources Development and Training Programme on Trade, Integration and EAC**, design and implement a programme of capacity building, professional mentoring and on-the-job-training in trade facilitation and trade development for Ministry of Trade officials.
- Assisting the Ministry of Trade and its core specialised agencies, in conjunction with the new PSDS Department in the Ministry given its overall coordinating function for PSDS Goal 3, with the preparation and development of project activity proposals for support by bilateral and multilateral donors.

This initiative fits into ACE's strategic vision of mainstreaming trade into poverty reduction strategies. Currently ACE plays an important role in contributing to the trade agenda in the SADC region – with projects such as the two “**TAs to the Competitiveness and Trade Support Programme**” in **Swaziland**, the “**Competitiveness Enhancement Programme (CEP) for Agro-Industries**” in **Southern Africa** (Botswana, Namibia, Zambia and Mozambique), and the “**Research and Technical Assistance Unit for the Trade Development Co-operation Agreement Facility (TDCA-F)**” in **South Africa** – as well as in the overall ACP region – with the Brussels-based PMU for the “**Technical Assistance to the Integration for ACP countries to the Multilateral Trading System and Support to the Integrated Framework**” (<http://acp-mts-project.org/en>).

ACE trusts the latest achievements in Kenya will open the doors to a long-term cooperation with the East African actors and institutions.



Consulting Opportunities

If you are interested in taking part in any of the projects below, and would like further information please contact the **ACE Expert Centre** at projects@aceconsultants.eu; stating which project(s) you are interested in. **Please don't forget to attach your updated CV!**

Economic Development, Trade Competitiveness Division -

Open tenders + Forecast

Region 1 Europe, Mediterranean and Middle East

Bosnia & Herzegovina	Support to Introduction of Quality Management System
Bosnia & Herzegovina	Support to Establishment and Strengthening of Business Infrastructure to Improve SME Competitiveness
Turkey	Technical assistance (institutional building) for Firaset (Firat Rainbow Surrounding Enterprise Taskforce)
FYROM	Management Support to the integrated tariff environment (ITE) systems
Turkey	Technical Assistance for Strengthening Administrative Capacity of Ministry of Industry and Trade in Industrial Strategy
Turkey	Technical assistance for establishment of Mobitek in Kayseri- Erciyes Technopark Regional Innovation Centre
Turkey	Regional Competitiveness Operational Programme (RCOP)
Ukraine	Foreign Direct Investments Promotion in Sevastopol

Region 2 Asia and Africa, Caribbean and Pacific (ACP)

Cameroun	Programme for the improvement of agricultural productivity (PAPA)
Papua New Guinea	Feasibility study on a rural development action programme in Papua New Guinea
Indonesia	Trade Cooperation Facility (TCF)
Sao Tomé e Príncipe	Technical assistance for the reinforcement of exportation field competitiveness
India	EU-India capacity-building initiative for trade development (CTID)
Uganda	Technical Assistance to the Authorising Officer (NAO)
Swaziland	Technical Assistance to the 10th EDF Micro Projects Programme (MPP)
ASEAN	ASEAN Regional Integration Support by the UE (ARISE)
OCT	Technical Assistance to OCTA
Zambia	Long Term Technical Assistance to support the Support to the Agricultural sector Performance Enhancement Programme
Indonesia	MCC Compact - Fiscal and Procurement Agents

Region 3 Spain and Latin America

Paraguay	Education and training services to the Project to Support Economic Integration of Paraguay (AIEP)
Latin America	Analysis of institutional and legal framework for business development in indigenous territories and economic governance
Mexico	Technical Assistance for the Integrated Mexico-European Union Social Cohesion Programme. Lot 1 and 2
Paraguay	Support to the economic integration of Paraguay
Mexico	Technical assistance for the integrated program of social cohesion Mexico-European Union. lot 1
Argentina	Guidelines for the Design of Production Strategies for the Province of Buenos Aires
Central America	IFC Global Trade Finance Program. Latin America and Caribbean

Economic Development, Trade Competitiveness Division -

Projects in Implementation

Croatia	Improvement of Administrative Efficiency - ST expertise will be needed in the following fields: -Analysis and diagnosis of SME support measures -Capacity building of the SME Observatory -Methodologies for the collection of information about SMEs, and impact of them -Assessment of the Croatian business climate
Algeria	- Specialist in mechanics and technological centres - Market research specialist - Laboratory Manager
Ecuador	Technical Assistance to achieve and support the PASES: -Public Investment
Central America	-Strengthening the regional policy -Strengthening systems for risk analysis and surveillance systems for pests

Consulting Opportunities

Finance and Public Management & Aid and Social Development -

Open tenders + Forecast

Benin	Institutional support for the implementation of the action plan to improve public finance management. (PFM expert)
Mali	Support for the management of EDF procedures of the program of support for public finance management and statistics (Statistics & PFM experts)
Georgia	Monitoring of Public Finance Management Reforms (PFM Reform expert).
Kosovo	Improvement of Public Finance Management Capacities in Budget Organizations (PFM expert).
Turkey	Improvement of strategic management capacity (PFM & Project Management experts)
Lebanon	Implementation of the "Support to municipal finance reform" Programme (PFM expert).
IPA Region	Statistics (various positions)
Bosnia & Herzegovina	Strengthening public financial management in Bosnia and Herzegovina
Morocco	Budget Support for Morocco

Notre Centre d'Experts est actuellement à la recherche d'experts long terme séniors spécialisés dans les domaines suivants:

“Étude sur les modèles d'aménagement des zones et parcs industriels pour l'ANIREF”

Expert n°1: Chef de mission (15 ans d'expérience professionnelle)

Qualifications et Compétences:

- Aménageur ou Architecte urbaniste
- Français niveau 2 (niveau 1= langue maternelle)

Expérience Générale

- Plus de 15 ans d'expérience dans l'aménagement et la réalisation de zones industrielles
- Réalisation ou contribution à l'aménagement d'au moins 3 zones ou parcs industriels dont au niveau international

Expérience Spécifique:

- Expérience avérée dans des aménagements avec des voiries et réseaux divers et nouveaux procédés techniques
- Expérience algérienne dans le domaine

“ETF European Training Foundation Multiple Framework Contract”

ACE has successfully completed the transfer of **ETF European Training Foundation Multiple Framework Contract** and is now actively involved in supporting ETF in their goal to help developing countries to harness the potential of their human capital through the reform of education, training and labour market systems in the context of the EU's external relations policy.

ETF projects currently view **IPA, Balkans, ENP and DCI region countries**. Key thematic areas include: schooling for the 21st century - partnerships, funding, and learning innovations; equity and access to education and employment; new skills for new jobs, labour market analysis; frameworks for qualifications and the recognition of learning, higher education, non formal learning, credit transfer and the contribution of education to employability and poverty reduction; skills development with emphasis on migration and labour market integration.

Consultants are invited to submit their CVs to etf@aceconsultants.eu on a permanent basis.

ACE News

ACE Adriatic

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Expert Visits to HQ Madrid

ACE has always the pleasure of welcoming experts in, from all expertise areas, such as Economic Development, Trade Competitiveness, Private Sector Development, SME Development, Budget Support, Public Finance, Social Cohesion, etc., to our headquarters in Madrid for extremely enriching and interesting visits.

We truly value the opportunity of direct contact with our experts as it enables us to build a personal relationship with them, obtain more insight into the work they do, and understand their needs.

You are always welcome at our headquarters in Madrid. To organize a visit, please contact Joana Carvalho from the Expert Centre at jcarvalho@aceconsultants.eu.

ACE Staff News

New Arrivals

Joana de Carvalho (jcarvalho@aceconsultants.eu)

Joana is from Portugal and is joining ACE International Consultants as Deputy Expert Center Manager. She has worked for 3 years at the European Commission, as a Project Manager of cooperation projects in Latin America. Among other experiences, she was a Market Expert at the Bank of New York Mellon and has worked for the Chairman of the International Trade Committee of the European Parliament.

Maria Rosa Reyero (mreyero@aceconsultants.eu)

Maria Rosa is from Mexico and is joining ACE International Consultants as Project Manager of EDTC's Latin America & Spain Region. She comes from the Inter-American Development Bank where she was a Consultant on Institutional Capacity of the State topics. She has also been a research & policy consultant for the OSCE/ODHIR

Ségolène Joiris (sjoiris@aceconsultants.eu)

Ségolène is joining ACE International Consultants as a Junior Project Manager for EDTC's Europe, Middle East & North Africa Division after a six-month internship in the same division. She had previously worked as an intern for the United Nations Information Center in Brussels.

Laura Cabral (lcabral@aceconsultants.eu)

Laura is joining ACE as a Jr. Project Manager for the EDTC-PIU department. She worked as the Financial Assistant for the Embassy of Canada in Santo Domingo, Dominican Republic, and then continued as a Consultant on Environmental Law. She completed her internships in Denver, Colorado. Laura was born in Santo Domingo.

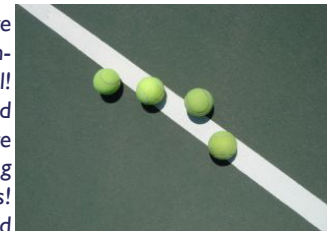
Miguel Ángel Castañeda (macastaneda@aceconsultants.eu)

Miguel is from Caracas, Venezuela, he has de Degree in International Affairs (Universidad Central de Venezuela, Caracas) and he started doing a Masters Degree in International Cooperation (Universidad Rey Juan Carlos) last January. He started being an Intern at ACE on August the first and he will be here for 6 months.

The ACE Sports Committee

After the summer break, ACE's sports teams are going back to work. The football team has already started training on Tuesday evening at 19.30 pm. New ACE staff have joined in the past few weeks and we are all very happy to welcome them to the football team. The teams are usually mixed with a football team from Pinto (Madrid) to help improve our skills, fitness and tactics. We have to be on top form!

Aside from the football, we are organising padel matches. It is not all about football! We currently have a mixed team where ACE's girls are demonstrating their strong capabilities. Come on girls! We will keep you informed



on how the season starts, and if any newsletter reader feel like setting up a squad to play against ACE's teams please contact our sports committee chairman Manuel Rodríguez (mrodriguez@aceconsultants.eu) and we will be happy to arrange an inter-ACE sports day.

Please do not forget to send and/or update your cv at cv@aceconsultants.eu



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